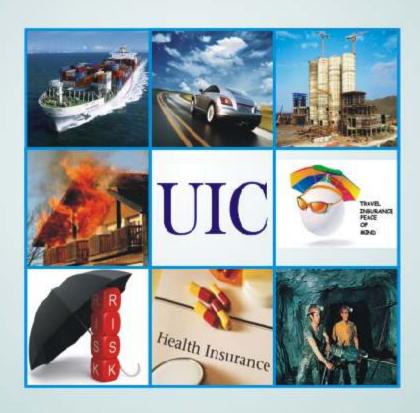


## CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30

## 2014







The Universal Insurance Co. Ltd.

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## vision statement













We, at Universal Insurance Company Limited recognize the importance of satisfying our customers by consistently providing quality insurance services in accordance with their needs and expectations. We strive to be competent partner of our customers against insured perils.

# Mission Statement Quality Policy











We strive to provide our customers cost effective insurance cover by continually increasing the productivity of our employees. To increase productivity, we conduct regular training programs during which employees are assessed and allocated a career path in accordance with their performance.

We diligently follow the applicable laws and ensure strict compliance by conducting regular internal audits and educating our employees about the law.

We try to improve our services by continually assessing our systems and procedures based on customers and team feedback. We strive to maintain a customer focused approach by ensuring that our service is delivered to the customer on time, according to the customer required specifications and with in our stipulated cost.

## Corporate Information











**Board of Directors** 

Mr. Raza Kuli Khan Khattak

(Chairman)

Lt. GEN (R) Ali Kuli Khan Khattak

Begum Zeb Gohar Ayub Khan

(Chief Executive)

Mrs. Shahnaz Sajjad Ahmed

Dr. Shaheen Kuli Khan Khattak

Mr. Mushtaq Ahmed Khan F.C.A.

Ch. Sher Mohammad

Mr. Pervez Iftikhar Ahmed Khan

Mr. Muhammad Imran Malik

Mr. Amir Raza

**Chief Operating Officer** 

Mr. Omar Ayub Khan

Chief Financial Officer

Mr. Ashfaq Ahmed

**Company Secretary** 

Mr. Liaqat Ali Shaukat

Internal Auditor

Mr. Abdul Waheed Chaudhry

Auditors

M/S. Riaz Ahmed & Company

**Chartered Accountants** 

Legal Advisor

Mr. Abrar Hasan Advocate

Share Registrar

M/S Hameed Majeed Associates (Pvt) Ltd.

H.M House, 7-Bank Square, Lahore

Phone # 042-37235081-82 Fax: # 042-37358817

Registered Office:

Universal Insurance House

63-Shahrah-e-Quaid-e-Azam Lahore, 54000 Pakistan.

Ph: 042-37353453-37353458 Fax: 042-37230326

Web: www.ulc.com.pk Email: info@uic.com.pk



## **DIRECTOR'S REVIEW**

On behalf of the Board of Directors I am presenting the un-audited financial statements of the company for the period ended September 30, 2014.

## FINANCIAL PERFORMANCE

The Gross Premium of the company has reduced by Rs. 20.828 million as compared to the Gross Premium of nine months ended 2013. However there is underwriting profit of Rs. 4.445 million against the underwriting loss of Rs. 15.397 in the nine months ended accounts of last year. The management & administrative expenses have decreased substantially by Rs. 33.856 million over the expense of similar period.

·	2014	2013
	(Rupees i	n million)
Gross premium	68.171	88.999
Net premium	39.738	82.442
Profit / (Loss) from underwriting business	4.445	(15.397)
Net claims expense	(3.036)	(48.331)
Management / administrative expenses	77.552	111.408
Capital and reserves	132.604	75.738
Profit / (Loss) before taxation	(24.195)	(73.694)
Profit / (Loss) after taxation	(29.855)	(77.188)
Profit / (Loss) per share	(0.92)	(2.75)

It is informed to the shareholders that those claims were closed which the management believes would not be payable after consulting with the legal council.

## **FUTURE OUTLOOK**

The business performances of the Branches are being monitored on quarterly basis and the branches with satisfactory performance are encouraged to produce more business. Al Hamdu Lillah on the basis of our financial for the year ended 2013 our credit rating has been improved from BBB- (Triple B minus) to BBB+ (Triple B plus) stable outlook which would certainly be helpful to re-capture the lost business on this account. The present marketing team is being motivated to generate high quality business through adopting risk assessment policy.

For & on behalf of the Board of Directors

**Dated: October 25, 2014** 

Place : Lahore

Raza Kuli Khan Khattak Chairman



## **CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER 2014**

Note	Un-audited 30 SEPTEMBER 2014 (RUPEES II	31 December 2013 N THOUSAND)		Un-audited 30 SEPTEMBER 2014 (RUPEES IN	31 December 2013 THOUSAND)
SHARE CAPITAL AND RESERVES	•	,	CASH AND BANK DEPOSITS	`	,
Authorized share capital 50,000,000 (2010: 50,000,000) ordinary shares of Rupees 10 each	500,000	500,000	Cash and other equivalents Current and other accounts	2 5,284	8 18,790
Issued, subscribed and paid-up share capital	370,000	300,000	Deposits maturing within 12 months	100,000 105,286	141,200 159,998
Accumulated loss Reserves	(251,885 14,489 (237,396)	(236,603) 14,489 (222,114)	INVESTMENTS 7	153,469	138,297
TOTAL EQUITY	132,604	77,886	,	100/107	100/277
Share deposit money	-	70,000			
Surplus on revaluation of fixed assets	230,706	240,332	DEFFERED TAXATION	33,191	33,191
UNDERWRITING PROVISIONS			CURRENT ASSETS - OTHERS		
Provision for outstanding claims (including IBNR) Provision for premium deficiency Provision for unearned premium Commission income unearned Total underwriting provisions  DEFERRED LIABILITIES  Employee benefit - unfunded	260,021 1,333 21,029 1,218 283,601	353,735 620 23,297 2,232 379,884	Premiums due but unpaid 8 Amounts due from other insurers / reinsurers 9 Accrued investment income Reinsurance recoveries against outstanding claims Taxation - payment less provision Deferred commission expense Prepayments Loans to employees - unsecured considered good Sundry receivables	52,585 134,491 7,434 131,189 7,841 3,121 8,194 556 7,361 352,772	59,984 118,349 3,513 182,884 7,258 3,761 9,278 396 17,049
CREDITORS AND ACCRUALS Premium received in advance Amounts due to other insurers / reinsurers Accrued expenses Other creditors and accruals  BORROWINGS Loans received from banks  OTHER LIABILITIES Deposits against performance bonds Unclaimed dividends TOTAL LIABILITIES  CONTINGENCIES AND COMMITMENTS  6	786 48,438 30,923 67,689 147,836 20,183 2,993 611 462,151	365 52,018 43,683 61,464 157,530 - 2,826 610 546,902	FIXED ASSETS - TANGIBLE 10  OWNED  Land and buildings Furniture, fixtures and office equipment  Computer equipment  Motor vehicles	159,471 6,152 2,790 12,330 180,743	176,167 6,842 3,328 14,825 201,162
TOTAL EQUITY AND LIABILITIES	825,461	935,120	TOTAL ASSETS	825,461	935,120

The annexed notes form an integral part of this condensed interim financial information.

THE UNIVERSAL INSURANCE COMPANY LIMITED

CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR

DIRECTOR

PRINCIPAL OFFICER



## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED)

10	IX TITLE INITIAL	MONTHO!	-KIOD 30 3E1	I LINIDLIN Z	014 (0147	AODITED,	
	Fire and Property Damage	Marine and Transport	Motor	Others	Treaty	Nine months ended 30 September 2014	Nine months ended 30 September 2013
			(RU	PEES IN THOU	SAND)		
Revenue account							
Net premium revenue	17,196	4,995	15,528	2,019	-	39,738	82,442
Net claims	5,452	1,426	(8,549)	(1,365)	-	(3,036)	(48,331)
Premium deficiency expenses	-	-	(3)	(710)		(713)	1,604
Expenses	(12,168)	(4,605)	(7,519)	(2,199)	-	(26,491)	(40,584)
Net commission	(3,296)	176	(1,834)	(99)	-	(5,053)	(10,528)
•	(15,464)	(4,429)	(9,353)	(2,298)	_	(31,544)	(51,112)
Underwriting result	7,184	1,992	(2,377)	(2,354)		4,445	(15,397)
•							
Investment income						3,517	3,610
Rental income						9	1,032
Other income						16,498	4,944
						24,469	(5,811)
General and administration							
expenses						(50,556)	(70,454)
Financial charges						(505)	(370)
Share of profit from associates	- net of tax					2,397	2,941
Loss before taxation						(24,195)	(73,694)
Taxation - Current						(714)	(195)
- Deferred						(4,946)	(3,299)
Loss after taxation						(29,855)	(77,188)
PROFIT AND LOSS APPROPE	RIATION ACCOUI	NT					
Balance at the commencement	•					(236,603)	(170,983)
Loss after taxation for the quart						(29,855)	(77,188)
Items directly recognised in state	•					14,573	9,549
Balance unappropriated profi	it / (loss) at the e	nd of the period				(251,885)	(238,622)
Loss per share - Rupees						(0.92)	(2.57)
2000 por oriero Trapoco						(0.72)	(2.07)

Raza Kuli Khan Khattak CHAIRMAN Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE M. Imran Malik
DIRECTOR

Lt. GEN (R) Ali Kuli Khan Khattak DIRECTOR Amir Raza PRINCIPAL OFFICER



## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (UN-AUDITED)

		QUA	ARTER ENDED 30	SEPTEMBER 20	014		
	Fire and Property Damage	Marine and Transport	Motor	Others	Treaty	Quater ended 30 September 2014	Quater ended 30 September 2013
			(Rl	JPEES IN THOU	SAND)		
Revenue account							
Net premium revenue	12,004	1,872	5,130	1,325	-	20,331	16,807
Net claims	99	100	(5,050)	(1,277)	-	(6,128)	(12,073)
Premium deficiency expenses			(14)	(160)		(174)	409
Expenses	(5,949)	(310)	(1,223)	(730)	-	(8,212)	(8,650)
Net commission	(2,508)	(332)	(597)	(128)	-	(3,565)	(2,048)
	(8,457)	(642)	(1,820)	(858)		(11,777)	(10,698)
Underwriting result	3,646	1,330	(1,754)	(970)		2,252	(5,555)
Investment income						1,144	279
Rental income						3	387
Other income						6,841	1,647
						10,240	(3,242)
General and administration							
expenses						(9,419)	(18,234)
Financial charges						(290)	(118)
Gain / (Loss) before taxation						531	(21,594)
Provision for taxation - Current						(311)	(44)
- Deferre	d					(141)	(169)
Gain / (Loss) after taxation						79	(21,807)

The annexed notes form an integral part of this condensed interim financial information.

Raza Kuli Khan Khattak CHAIRMAN

Gain / (Loss) per share - Rupees

Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE M. Imran Malik DIRECTOR t. GEN (R) Ali Kuli Khan Khattak DIRECTOR

Amir Raza PRINCIPAL OFFICER

(0.73)

0.002



## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS PERIOD 30 SEPTEMBER, 2014 (UN-AUDITED)

NINE MONT	HS ENDED	QUARTE	R ENDED
30 September 2014	30 September 2013	30 September 2014	
2014		-+	2013
	(Rupees in	thousand)	
(29,855)	(77,188)	79	(21,807)
-	-	-	-

(77,188)

(29,855)

79

(21,807)

Total comprehensive loss for the quarter

Other comprehensive income:

The annexed notes form an integral part of this condensed interim financial information.

Loss after taxation for the period ended September 30, 2014

Raza Kuli Khan Khattak CHAIRMAN Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE M. Imran Malik
DIRECTOR

t. GEN (R) Ali Kuli Khan Khattak DIRECTOR

Amir Raza
PRINCIPAL OFFICER

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED)

										1	UI	Č													
TOTAL		143,380	1,119	8,351	80	(77,188)		(77,188)	75,742	1,105	12,074	173	735	(11,909)	(34)	(11,943)	1,316	13,255	2	٠	(29,855)		(29,855)	62,604	
RETAINED		(170,980)	1,119	8,351	80	(77,188)	1	(77,188)	(238,618)	1,105	12,074	44	735	(11,909)	(34)	(11,943)	1 316	13,255	2		(56,855)	1	(29,855)	(251,885)	Amir Raza PRINCIPAL OFFICER
REVENUE RESERVE	)	14,338			ī			,	14,338	1		129			-	- 14 467						1		14,467	
CAPITAL RESERVE	(RUPEES IN THOUSAND)	18	,		ı	,	1	,	18	ı	1	ı			-	- 18	?		ı	ı		1		18	Lt. GEN (R) All Kuji Khan Khattak DIRECTOR
SHARE		4	ı						4		ı	1	i		1	- 4			ı	ı		ı	1	4	Lt. GEN (R) Ali
ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL		300,000				,	1	1	300,000			•			-	300 000		ı	ı	70,000	1	-		370,000	M. Imran Malik DIRECTOR
		Balance as at December 31, 2012 (Audited)	Transfer of incremental depreciation from surplus on revaluation of buildings	Surplus on revaluation realised on disposal of buildings	Share of associates accounted for under equity method	Loss for the nine months ended 30 September 2013	Other comprehensive income for the nine months ended 30 September 2013	Total comprehensive loss for the nine months ended 30 September 2013	Balance as at 30 September 2013 - (un-audited)	Transfer of incremental depreciation from surplus on revaluation of buildings	Surplus on revaluation of fixed assets realised on disposal	Share of associates accounted for under equity method	Share of surplus on revaluation of fixed assets realised on disposal of investments in associates	Loss for the year ended 31 December 2013	Other comprehensive loss for the year ended 31 December 2013	Total comprehensive loss for the year ended 31 December 2013  Ralance as at 31 December 2013 (Audited)		-	Share of associates accounted for under equity method	Increase of paid-up share capital	Loss for the nine months ended 30 September 2014	Ŭ	Total comprehensive loss for the nine months ended 30 September 2014	Balance as at September 30, 2014 (un-audited)	The annexed notes form an integral part of this condensed interim financial information.  Raza Kuli Khan Khattak Begum Zeb Gohar Ayub Khan CHAIRMAN CHIEF EXECUTIVE
THE UNIV	/ER	SALI	NSUF	ANCE	COM	IPAN\	/ LIMI	TED			10	)		S	ECU	RITY	- :	SERV	ICE	- 1	PROS	SPER	RI TY		



## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED)

	Nine mor	iths ended
	30 September	30 September
	2014	2013
OPERATING CASH FLOWS	(RUPEES IN	THOUSAND)
a) Underwriting activities		
Premiums received	70,167	99,496
Reinsurance premiums paid	(28,886)	(37,868)
Claims paid	(67,494)	(70,009)
Reinsurance and other recoveries received	22,438	29,371
Commissions paid	(12,196)	(15,997)
Commissions received	6,769	9,096
Net cash flow from underwriting activities	(9,202)	14,089
b) Other operating activities		
Income tax paid	(583)	(874)
General management expenses paid	(34,826)	(29,909)
Other operating payments	(41,019)	(40,075)
Other operating receipts	1,969	1,995
Loans to employees (given) / repaid	(160)	620
Other receipts / (payments) - net	(2,438)	22,226
Net cash outflow from other operating activities	(77,057)	(46,017)
Total cash outflow from all operating activities	(86,259)	(31,928)
INVESTMENT ACTIVITIES		
Profit / return received	7,607	5,181
Dividends received	-	399
Rental income received	1,118	684
Payments for purchase of investments	(14,776)	-
Proceeds from redemption / disposal of investments	1,762	3,031
Fixed capital expenditure	(327)	(30)
Proceeds from disposal of fixed assets	16,485	11,950
Net cash inflow / (outflow) from investing activities	11,869	21,215
FINANCING ACTIVITIES		
Financial charges paid	(505)	(370)
Loan finance	20,183	-
Net cash inflow from financing activities	19,678	(370)
Net cash inflow / (outflow) from all activities	(54,712)	(11,083)
Cash at the beginning of the year	159,998	61,875
Cash at the end of the year	105,286	50,792



## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED)

	(RUPEES IN	THOUSAND)
Operating cash flows	(86,259)	(31,928)
Depreciation	(5,325)	(7,473)
Provision for doubtful receivables Financial charges	(7,762) (505)	(27,888) (370)
(Loss) / Profit on disposal of fixed assets	1,059	(382)
Increase / (decrease) in assets other than cash	(44,750)	(64)
(Increase) / decrease in liabilities other than borrowings	100,702	(20,557)
	(42,840)	(88,662)
OTHER ADJUSTMENTS		
Profit on investments and deposits	3,517	3,607
Share of (loss) / profit from associates - net of taxation	2,397	2,941
Premium deficiency expense	(713)	1,604
Rental income	9	1,032
Profit on term deposit receipts	7,775	2,290
	12,985	11,474
Loss after taxation	(29,855)	(77,188)

## Definition of cash:

Saving accounts

Cash comprises cash in hand, bank balances and other deposits which are readily convertible to cash and which are used in cash management function on a day to day basis.

Cash for the purposes of the Cash Flow Statement consists of:

Cash and other equivalent	
Cash in hand (stamps in hand)	2
Current and other accounts	
Current accounts	4,207

	5,284	9,522
Deposits maturing within 12 months		
Fixed and term deposits accounts	100,000	41,255
Total cash and cash equivalents	105,286	50,792

The annexed notes form an integral part of this condensed interim financial information.

Raza Kuli Khan Khattak CHAIRMAN Begum Zeb Gohar Ayub Khar CHIEF EXECUTIVE M. Imran Malik DIRECTOR t. GEN (R) Ali Kuli Khan Khattak DIRECTOR Amir Raza
PRINCIPAL OFFICER

1,077

15

(1,769)

11,291

Nine months ended

30 September

2013

30 September

2014

# FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED) **CONDENSED INTERIM STATEMENT OF PREMIUMS**

Business underwritten inside Pakistan

		Prer	Premiums			Reinsurance	rance		Net premium revenue	m revenue
Class	Premiums	Unearned pre	Unearned premium reserve	Premiums	Reinsurance	Prepaid reinsuran	Prepaid reinsurance premium ceded	Reinsurance	Nine months	Nine months ended 30
	written	Opening	Closing	earned	pepeo	Opening	Closing	exbense	September 2014	September 2013
Direct and facultative					(RUPI	EES IN THOUSAND).				
Fire and property damage	31,312	9,329	6,761	33,880	14,892	5,037	3,245	16,684	17,196	23,049
Marine and transport	11,850	2,329	903	13,276	7,680	1,188	287	8,281	4,995	12,825
Motor	19,349	10,876	11,069	19,156	3,776	2,066	2,214	3,628	15,528	44,896
Others	2,660	763	2,296	4,127	2,538	903	1,033	2,108	2,019	1,672
Total	68,171	23,297	21,029	70,439	28,886	8,894	6/0'/	30,701	39,738	82,442
Treaty					•		•			•
Grand Total	68,171	23,297	21,029	70,439	28,886	8,894	7,079	30,701	39,738	82,442
-			ш.	OR THE QUARTER	FOR THE QUARTER ENDED 30 SEPTEMBER 2014	IBER 2014				

		Prem	Premiums			Reinsurance	ance		Net premium revenue	n revenue
Class	Premiums	Unearned pre	Jnearned premium reserve	Premiums	Reinsurance	Prepaid reinsurance premium ceded	se premium ceded	Reinsurance	Ouarter ended Ouarter ended	Quarter ended
	written	Opening	Closing	earned	pepeo	Opening	Closing	exbense	30, 3eptember 2014	2013
Direct and facultative						EES IN THOUSAND)-				

Direct and facultative										
Fire and property damage	18,739	7,729	6,761	19,707	4,610	6,338	3,245	7,703	12,004	3,932
Marine and transport	3,168	141	903	2,406	1,013	108	287	534	1,872	1,876
Motor	6,622	10,777	11,069	6,330	1,259	2,155	2,214	1,200	5,130	10,813
Others	2,692	1,952	2,296	2,348	1,118	938	1,033	1,023	1,325	186
Total	31,221	20,599	21,029	30,791	8,000	6,539	  6	10,460	!	16,807
Treaty										
Grand Total	31,221	20,599		30,791		9,539	  6	1 1	1 1	16,807
									l	

The annexed notes form an integral part of this condensed interim financial information.



Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE

M. Imran Malik DIRECTOR

Lt. GEN (R) Ali Kuji Khan Khattak DIRECTOR

Amir Raza

Business underwritten inside Pakistan

# FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED) **CONDENSED INTERIM STATEMENT OF CLAIMS**

Business underwritten inside Pakistan

					Reinsurance	Peinsurance and	Painsurance and other recoveries	Reinsurance	Net claim	Net claims expense
Class	Claims paid	Outstanding claims	ng claims	Claims expenses	and other	in respect of out	in respect of outstanding claims	and other	Nine months	Nine months
		Opening	Closing		received	Opening	Closing	revenue	September 2014	September 2013
				(RUPEES IN THOUSAND)	(RU	PEES IN THOUSAN				
Direct and facultative							ì			
Fire and property damage	19,437	120,932	65,372	(36,123)	9,018	696'68	50,280	(30,671)	(5,452)	9,094
Marine and transport	11,381	93,625	76,640	(5,604)	9,482	76,060	62,400	(4,178)	(1,426)	6,015
Motor	31,445	107,262	85,318	9,501	2,414	9,748	8,286	952	8,549	27,793
Others	5,231	30,948	31,722	900'9	1,524	7,107	10,223	4,640	1,365	5,429
Total	67,494	352,767	259,052	(26,221)	22,438	182,884	131,189	(29,257)	3,036	48,331
Treaty - proportional		696	696		•			•	•	•
Grand Total	67,494	353,736	260,021	(26,221)	22,438	182,884	131,189	(29,257)	3,036	48,331
				OR THE QUARTER ENDED 30 SEPTEMBER 2014	ENDED 30 SEPTE	ABER 2014				

Business L	usiness underwritten inside Pakistan	<sup>&gt;</sup> akistan		_	ON THE COMMEN ENDED SO SEFTEMBEN 2014	LINDLD 30 3EF ILEN	#DEN 2014				
								1		Net claim:	Net claims expense
			Outstanding claims	naclaims		Keinsurance	Keinsurance and other recoveries	orner recoveries	Keinsurance		
	Clace	Claims paid		2	Claims aynansas	and other	in respect of out	respect of outstanding claims	and other	Quarter ended Quarter ended	Quarter ended
	CIGOS				Cigillis cypellises	racovarias			racovariae	20 Contombor	30 Contombor
						50000			50000	on, September	on, september
_			Opening	Closing		received	Opening	Closing	revenue	2014	2013
						(DI IDEEC IN TUOLICANID)	DEEC IN THOUSAN	6			

					יומיומי	F			
Discost of Coordinates			(KUPLE		(KUPEE	± ≥ ≥	10USAND)		
DILECT AND JACUITATIVE									
Fire and property damage	11,413	72,292	65,372	4,493	3,873	49,561	50,280	4,592	(66)
Marine and transport	46	76,289	76,640	397	38	61,941	62,400	497	(100)
Motor	17,585	98,437	85,318	4,466	1,721	10,591	8,286	(284)	2,050
Others	402	26,477	31,722	5,647	84	5,937	10,223	4,370	1,277
Total	29,446	273,495	259,052	15,003	5,716	128,030	131,189	8,875	6,128
Treaty - proportional		696	696						
Grand Total	29,446	274,464	260,021	15,003	5,716	128,030	131,189	8,875	6,128
The announce form an internal port of this condensed interior financial information	o airt of thic	ondoncod intorim	fipopolial information	•	1	Ī			

(132)

12,073

12,073

2,543 2,767

The annexed notes form an integral part of this condensed interim financial information.



Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE



Lt. GEN (R) Ali Kuji Khan Khattak DIRECTOR



# FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED) **CONDENSED INTERIM STATEMENT OF EXPENSES**

Business underwritten inside Pakistan

		Deferred	Deferred commission					Net underwri	Net underwriting expense
	dion and and	Deletien	OIIIIII33IOII	Not common to N	other monogeness	Scitization of the	Commission		
Class	or payable	Opening	Closing	expense	expenses	expense	reinsurer	Nine months ended 30 September 2014	Nine months ended 30 September 2013
					(RUPEES IN THOUSAND)	THOUSAND)			
Direct and facultative									
Fire and property damage	7,477	2,155	1,645	1,987	12,168	20,155	4,691	15,464	19,890
Marine and transport	2,254	456	180	2,530	4,605	7,135	2,706	4,429	9,220
Motor	1,782	1,068	1,016	1,834	7,519	9,353	•	9,353	19,755
Others	683	82	280	485	2,199	2,684	386	2,298	2,247
Total	12,196	3,761	3,121	12,836	26,491	39,327	7,783	31,544	51,112
Treaty - proportional					•	•		•	
Grand Total	12,196	3,761	3,121	12,836	26,491	39,327	7,783	31,544	51,112

FOR THE QUARTER ENDED 30 SEPTEMBER 2014

		Deferred	Deferred commission					Net underwri	Net underwriting expense
	Lion on Cincinnation		10000	o to N	+ company 1 cont.	1	mond or closed		
Class	or payable	Opening	Closing	expense	orner management expenses	exbense	reinsurer	Quarter ended 30, September 2014	Quarter ended 30, September 2013
					(INTERIOR IN THOUSAND)	THOLISAND			
Direct and facultative					NII C   10 NI	(AND COOK			
Fire and property damage	3,957	2,147	1,645	4,459	5,949	10,408	1,951	8,457	3,309
Marine and transport	929	32	180	203	310	817	175	642	2,186
Motor	920	696	1,016	265	1,223	1,820	•	1,820	2,774
Others	416	176	280	312	730	1,042	184	828	2,429
Total	5,678	3,318	3,121	5,875	8,212	14,087	2,310	777,11	10,698
Treaty - proportional	•						•	•	
Grand Total	5,678	3,318	3,121	5,875	8,212	14,087	2,310	11,777	10,698

Note: Commission from reinsurers is arrived at after taking impact of opening and closing unearned commission. The annexed notes form an integral part of this condensed interim financial information.











Business underwritten inside Pakistan



## CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014 (UN-AUDITED)

	Nine mon	ths ended	Quarter	ended
	30 September 2014	30 September 2013	30 September 2014	30 September 2013
		(RUPEES IN	THOUSAND)	
INCOME FROM TRADING INVESTMENTS				
Dividend income				
From others	-	375	-	53
	-	375	-	53
INCOME FROM NON -TRADING INVESTMENTS				
Held to maturity				
Return on fixed income securities and deposits	3,471	3,249	1,208	1,081
Available for sale				
Dividend income				
From others	-	24	-	-
	-	24	-	-
Gain / (Loss) on sale of investments in associates through profit or loss	-	(583)	-	(583)
Gain on sale of investments at fair value through profit or loss	20	258	(0.09)	258
Gain on sale of investments - available for sale	-	12	-	12

26

3,517

The annexed notes form an integral part of this condensed interim financial information.

Gain on revaluation of investments at fair value through profit or loss

Reversal / (Provision) for impairment in value of available for sale investments

Raza Kuli Khan Khattak CHAIRMAN

Less: Investment related expenses

Net investment income

CHIEF EXECUTIVE

M. Imran Malik **DIRECTOR** 

DIRECTOR

438

(159)

3,610

(4)

PRINCIPAL OFFICER

(396)

(140)

(4)

281

(64)

1,144



## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD 30 SEPTEMBER 2014

## THE COMPANY AND ITS OPERATIONS

The Universal Insurance Company Limited ("the Company") is a public limited company incorporated in Pakistan on 09 May 1958 under the Companies Act, 1913 (now Companies Ordinance, 1984). The Company is listed on Karachi and Lahore Stock Exchanges and is engaged in the non-life insurance business. The registered office of the Company is situated at Universal Insurance House, 6.3 - Shafrahre-Qualid-e-Agam, Lahore.

### 2 BASIS OF PREPARATION

This condensed interim financial information is unaudited and is being submitted to the shareholders in accordance with the listing regulations of the Karachi and Lahore Stock Exchanges and section 245 of the Companies Ordinance, 1984 and being presented in condensed form in accordance with the requirements of International Accounting Standard (IAS) 34 'Interim Financial Reporting' and in the format prescribed by Insurance Division of Securities and Exchange Commission of Pakistan in its Circular No. 7 of 2003 dated 27 August 2003.

The SECP has allowed insurance companies to defer the application of International Accounting Standard (IAS) 39 'Financial Instruments: Recognition and Measurement' in respect of 'available-for-sale investments' untile suitable amendments have been made in the law. Accordingly, the requirements of IAS 39, to the extent allowed by SECP, have not been considered in the preparation of this condensed interim financial information.

This condensed interim financial information do not include all the information and disclosures required in the financial statements, and should be read in conjunction with the Company's annual published financial statements for the year ended 31 December 2013.

### 3. ACCOUNTING POLICIES AND COMPUTATION METHODS

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual published financial statements of the Company for the year ended 31 December 2013.

## 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those applied to the preceding annual published financial statements of the company for the year ended 31 December 2013.

### 5. LOANS RECEIVED FROM BANKS.

Loan finance facility carries mark-up rate 10.65% p.a secured by lien marked on TDR.

## CONTINGENCIES AND COMMITMENTS

There is no change in the contingencies and commitments disclosed in the preceding audited annual published financial statements of the company for the year ended 31 December 2012.

7.	INVESTMENTS	30 September 2014	31 December 2013
	IN RELATED PARTIES	(Rupees in t	nousana)
	Investment in associates - equity method of accounting	112,945	110,549
	Less: Provision for impairment in value of investments	-	=
	·	112,945	110,549
	OTHERS	<u></u>	
	Held to maturity - Government securities (PIBs) (7.2)	40,000	25,509
	Available-for-sale		
	Equity investments		
	Quoted	514	514
	Un-quoted	278	279
	Mutual funds		
	Open ended	135	135
	Close ended	-	-
		927	928
	Provision for impairment in value of investments	(768)	(769)
		159	159
	Equity investments - quoted	•	3,097
	Mutual Funds		
	Open ended	-	-
	Close ended	510	509
		510	3,606
	Unrealized loss on remeasurement of investments	(145)	(1,526)
		365	2,080
		153,469	138,297

<sup>7.1</sup> The market value of investments in associates and available-for-sale investments as on 30 September 2014 was Rupees 39.924 million (31 December 2013 21.9588 million) The recoverable amount of investments in associates is higher than its carrying amount.

7.2 Investment in Pakistan Investment Bonds, held with State Bank of Pakistan, is made to meet the statutory requirement as required by section 29(2)(a) of The Insurance ordinance,

		Un-audited 30 September 2014	Audited 31 December 2013
8.	PREMIUMS DUE BUT UNPAID - Unsecured	(Rupees in t	housand)
	Considered good		
	Due from associates	16,516	15,965
	Others	36,069	44,019
		52,585	59,984
	Considered doubtful	<u> </u>	
	Due from associates	-	4,568
	Others	76,156	66,185
		76,156	70,753
	Provision for doubtful receivables	(76,156)	(70,753)
		52,585	59,984



	UIC		
		Un-audited 30 September	Audited 31 December
			2013 nousand)
9	AMOUNTS DUE FROM OTHER INSURERS / REINSURERS - Unsecured		
	Amounts due from coinsurers	130,174	117,912
	Amounts due from reinsurers	18,892	12,653
	Develope for deviation and white	149,066	130,565
	Provision for doubtful receivables	(14,575)	(12,216)
10	Amount due from other insurers / reinsurers - considered good FIXED ASSETS	134,491	110,349
10	Owned (Note 10.1)	180,743	201,162
	Leased (Note 10.2)	-	-
10.1	Owned	180,743	201,162
10.1	Opening book value	201.165	254,984
	Add: Cost of additions during the period / year (Note 10.1.1)	328	2,360
	Surplus on revaluation of land and buildings (Note 10.1.2)	320	6,073
	Book value of vehicles transferred from leased assets		1,263
		201,493	264,680
	Less: Book value of deletions during the period / year (Note 10.1.3)	15,425	51,327
		186,068	213,353
	Less: Depreciation charge for the period / year	5,325	9,689
	Less: Impairment charge for the period / year	-	3,775
	Add: Reversal of impairment loss		1,273
10.1.1	Cost of additions	180,743	201,162
10.1.1	Cost of additions Furniture, fixture and office equipment	32	15
	Computer equipment	258	29
	Vehicles	38	2,316
		328	2,360
10.1.2	Surplus on revaluation of land and buildings		,,,,,
	Land		4,540
	Building on freehold land	-	1,533
		-	6,073
10.1.3	Book value of deletions		
	Freehold land	•	31,500
	Buildings on freehold land	14,919	13,787
	Furniture, fixture and office equipment	161	1,467
	Computer equipment	1	234
	Vehicles	344	4,339
10.2	Leased	15,425	51,327
10.2	Opening book value		1,367
	Add: Cost of additions in leased assets	•	1,307
	during the period / year		
	g F )		1,367
	Less: Book value of leased assets transferred to		
	owned assets during the period / year		1,263
		-	104
	Less: Depreciation charge for the period / year	-	(104)
11	TRANSACTIONS WITH RELATED PARTIES	<del></del>	
	The state of the s		

The related parties comprise holding company, associated companies, other related parties and key management personnel. The Company in the normal course of business carries out transactions with various related parties. Transactions with related parties are summarized as follows:

	Un-audited 30 September	Un-audited 30 September
	2014 (Rupees in	2013 thousand)
Premium underwritten / (Refund)	755	13,577
Premium Received / adjusted	3,068	21,732
Claims paid / Adjusted	531	9,561
Rent income	-	1,023
Rent expense	675	150
Rent received	1	-



## 12. SEGMENT REPORTING

Class of business wise revenue and results have been disclosed in the condensed interim profit and loss account prepared in accordance with the requirments of the insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002. The following is a schedule of class of business wise assets and liabilities.

	Fire and property damage		Marine and transport		Motor accident		Miscellane-ous		Total	
	30 September 2014	31 December 2013	30 September 2014	31 December 2013	30 September 2014	31 December 2013	30 September 2014	31 December 2013	30 September 2014	31 December 2013
,	Rupees									
Other information										
Segment assets	145,804	171,994	99,889	106,111	59,724	77,368	23,050	18,399	328,467	373,872
Unallocated assets									496,994	561,248
Total assets	145,804	171,994	99,889	106,111	59,724	77,368	23,050	18,399	825,461	935,120
Segment liabilities	97,460	158,753	89,550	106,810	105,649	129,878	42,374	39,287	335,033	434,728
Unallocated liabilities									127,118	112,174
Total liabilities	97,460	158,753	89,550	106,810	105,649	129,878	42,374	39,287	462,151	546,902

## 13. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the preceding audited annual published financial statements of the Company for the year ended 31 December 2013.

- 14 AUTHORIZATION FOR ISSUI
  - This condensed interim financial information has been approved and authorized for issue on October 25, 2014 by the Board of Directors of the Company.
- 15. CORRESPONDING FIGURES
  - Corresponding figures have been rearranged wherever necessary for the purpose of comparison, however, there were no significant reclassifications during the period.
- 16. Figures have been rounded off to the nearest thousand of Rupees.

Raza Kuli Khan Khattak CHAIRMAN Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE M. Imran Malik DIRECTOR Lt. GEN (R) Ali Kuli Khan Khattak DIRECTOR

Amir Raza PRINCIPAL OFFICER

SECURITY OFFICE PROCEEDING



## THE UNIVERSAL INSURANCE CO. LTD.

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