# March 31, 2011 (Un-Audited)









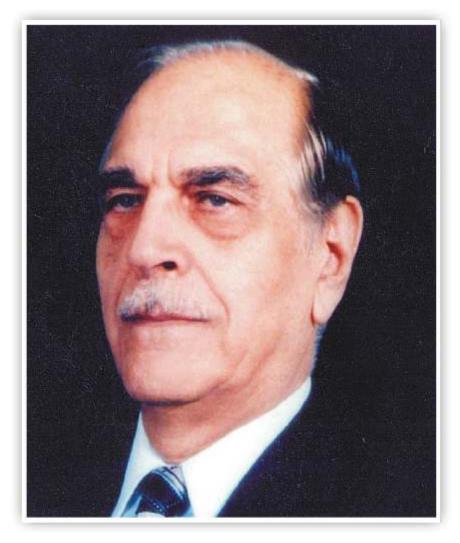




# The Universal Insurance Co. Ltd.







Lt. Gen. M. Habib Ullah Khan Khattak (Late) Founder Chairman Bibojee Group of Companies

IN THE NAME OF ALLAH THE MOST GRACIOUS, THE MOST MERCIFUL

شروع اللد کے نام سے جو بڑامہر بان اور نہایت رحم کرنے والاب



# TABLE OF CONTENTS

Vision Statement	4
Mission Statement / Quality Policy	5
Corporate Information	6
Director's Review	7
Balance Sheet	8
Profit & Loss Account	9
Statement of Comprehensive Income	10
Statement of Changes in Equity	11
Cash Flow Statement	12
Statement of Premiums	14
Statement of Claims	15
Statement of Expenses	16
Statement of Investment Income	17
Notes to the Financial Statement	18



# **VISION STATEMENT**

We, at Universal Insurance Company Limited recognize the importance of satisfying our customers by consistently providing quality insurance services in accordance with their needs and expectations. We strive to be competent partner of our customers against insured perils.



# MISSION STATEMENT/QUALITY POLICY

We strive to provide our customers cost effective insurance cover by continually increasing the productivity of our employees. To increase productivity, we conduct regular training programs during which employees are assessed and allocated a career path in accordance with their performance.

We diligently follow the applicable laws and ensure strict compliance by conducting regular internal audits and educating our employees about the law.

We try to improve our services by continually assessing our systems and procedures based on customers and team feedback. We strive to maintain a customer focused approach by ensuring that our service is delivered to the customer on time, according to the customer required specifications and with in our stipulated cost.



# **CORPORATE INFORMATION**

BOARD OF DIRECTORS	MR. RAZA KULI KHAN KHATTAK	(Chairman)
	LT. GEN (R) ALI KULI KHAN KHATTAK	
	MR. AHMED KULI KHAN KHATTAK	
	BEGUM ZEB GOHAR AYUB KHAN	(Chief Executive)
	MRS. SHAHNAZ SAJJAD AHMED	
	DR. SHAHEEN KULI KHAN KHATTAK	
	MR. MUSHTAQ AHMED KHAN F.C.A.	
	CH. SHER MOHAMMAD	
	MR. MOHAMMAD KULI KHAN KHATTA	К
	CAPT. M. JAMIL AKHTAR KHAN (N	Managing Director)
CHIEF OPERATING OFFICER	MR. OMAR AYUB KHAN	
CHIEF FINANCIAL OFFICER	MR. AMIR RAZA	
COMPANY SECRETARY	MR. IJAZ AHMED	
INTERNAL AUDITOR	MR. ABDUL WAHEED CHAUDHRY	
AUDITORS	M/S. RIAZ AHMAD & COMPANY CHARTERED ACCOUNTANTS	
LEGAL ADVISOR	MR. MAQSOOD HASAN ADVOCATE	
SHARE REGISTRAR	M/S HAMEED MAJEED ASSOCIATES ( H.M HOUSE, 7-BANK SQUARE, LAHO PHONE # 042-37235081-82 FAX # 042-37358817	
REGISTERED OFFICE:	UNIVERSAL INSURANCE HOUSE 63-SHAHRAH-E-QUAID-E-AZAM, LAHORE, 54000 PAKISTAN. PH: 042-37353453-37353458 FAX: 042-37230326 WEB: www.uic.com.pk EMAIL: <u>info@uic.com.pk</u>	



# **DIRECTOR'S REVIEW**

The Board of Directors is pleased to present the un-audited Financial Statements of the Company for the 1st Quarter ending as on 31st March, 2011.

#### FINANCIAL PERFORMANCE

The Company has suffered a loss of Rs. 17.118 million as a result of decrease in business and increase in expenses.

The results for the period ended 31st March, 2011 are summarized below:

	<u>2011</u>	<u>2010</u>
	Rupees ir	n millions
Gross premium	106.991	129.478
Net premium	69.718	76.001
Profit / (loss) from underwriting business	(0.431)	15.538
Net claims (paid & outstanding)	34.064	54.776
Management / administrative expenses	46.716	50.267
Capital and reserves	216.313	232.192
Loss before taxation	(16.817)	(31.532)
Profit / (loss) after taxation	(17.118)	(33.618)
Other comprehensive Income / (loss)	-	0.718
Add: Balance of un-appropriated profit - b/f	43.631	44.479
Profit / (loss) available for appropriation	(60.749)	11.579

#### FUTURE OUTLOOK

The management of your Company is well aware about the current financial position of the Company and have been planning to take the remedial steps so that financial result should improve by the end of 1st half of 2011.

#### ACKNOWLEDGMENT

Your Directors are pleased to record their appreciation of the dedicated efforts put-in by all members of the staff and they hope the same dedication would continue in future.

For & on behalf of the Board of Directors

Roze Kull Kon

Raza Kuli Khan Khattak CHAIRMAN

Dated: April 29, 2011 Place: Lahore

The Universal Insurance Company Limited



# CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2011

SHARE CAPITAL AND RESERVES Authorized share capital 50,000,000 ordinary	31 March 2011 (RUPEES IN Unaudited	31 December 2010 I THOUSAND) Audited	CASH AND BANK DEPOSITS	31 March 2011 (RUPEES IN Unaudited	31 December 2010 THOUSAND) Audited
shares of Rupees 10 each	500,000	500,000	Cash and other equivalents	57	81
Issued, subscribed and paid-up share capital	262,500	262,500	Current and other accounts Deposits maturing within 12 months	17,864 52,500 70,421	83,628 4,600 88,309
Accumulated loss Reserves	(60,314) 14,127	(43,630) 14,127		70,421	00,307
TOTAL EQUITY	(46,187) 216,313	(29,503) 232,997	Loans to employees - secured considered good	875	643
Surplus on revaluation of fixed assets	211,092	211,373	INVESTMENTS	161,676	160,175
UNDERWRITING PROVISIONS			CURRENT ASSETS - OTHERS		
Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions	329,126 145,936 10,452 485,514	318,351 155,657 12,936 486,944	Premiums due but unpaid Amounts due from other insurers / reinsurers Salvage recoveries accrued Accrued investment income Reinsurance recoveries against outstanding claims	139,710 138,050 2,573 404 202,981	142,716 222,321 2,910 124 193,437
DEFERRED LIABILITIES Deferred taxation CREDITORS AND ACCRUALS	2,149	2,300	Deferred commission expense Prepayments Sundry receivables	23,826 52,373 19,658 579,575	27,065 62,263 16,959 667,795
Amounts due to other insurers / reinsurers Accrued expenses Taxation - payment less provision Other creditors and accruals	46,951 13,068 1,502 74,135 135,656	153,100 9,715 1,200 59,749 223,764	FIXED ASSETS - TANGIBLE OWNED		
BORROWINGS Liabilities against assets subject to finance lease	1,926	2,447	Land and buildings Furniture, fixtures and office equipment Computer equipment	184,421 10,412 7,377	185,280 10,476 7,495
OTHER LIABILITIES Deposits against performance bonds Unclaimed dividends	3,319 610	3,538 610	Motor vehicles LEASED	37,084 239,294	38,833 242,084
TOTAL LIABILITIES	629,175	719,603	Furniture, fixtures and office equipment Motor vehicles	1,338 3,400	1,390 3,577
CONTINGENCIES AND COMMITMENTS	-			4,738	4,967
TOTAL EQUITY AND LIABILITIES	1,056,579	1,163,973	TOTAL ASSETS	1,056,579	1,163,973

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Raza Kuli Khan Khattak CHAIRMAN

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CHIEF EXECUTIVE

Begum Zeb Gohar Ayub Khan Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR

Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER

The Universal Insurance Company Limited



# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

	Fire and Property Damage	Marine and Transport	Motor	Others	Treaty	Quarter ended March 31, 2011	Quarter ended March 31, 2010
			(RUP	EES IN THOUS	AND)		
Revenue account							
Net premium revenue	19,082	10,587	34,500	5,549	-	69,718	76,001
Net claims	(3,039)	(1,697)	(19,101)	(10,226)	-	(34,064)	(54,776)
Expenses	(9,901)	(4,393)	(7,750)	(3,503)	-	(25,546)	(30,090)
Net commission	(5,268)	(1,287)	(3,312)	(671)	-	(10,539)	(6,673)
Underwriting result	873	3,209	4,337	(8,851)	-	(431)	(15,538)
Investment income						1,989	2,105
Rental income						654	291
Other income						2,142	1,787
						4,353	(11,355)
General and administra	ation						
expenses						(21,098)	(19,961)
Financial charge on lea	ase liabilities					(72)	(216)
Loss before taxation						(16,817)	(31,532)
Provision for taxation						(301)	(2,086)
Loss after taxation						(17,118)	(33,618)
PROFIT AND LOSS A	PPROPRIATION	ACCOUNT					
Balance at the comm	encement of the r	period				(43,631)	44,479
Loss after taxation for t						(17,118)	(33,618)
Balance unappropriat	•	at the end of th	e period			(60,749)	10,861
······································	1						
Loss per share Rupe	es					(0.65)	(1.60)

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Raza Kuli Khan Khattak CHAIRMAN

CHIEF EXECUTIVE

Begum Zeb Gohar Ayub Khan Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR

Capt. M. Jamil Akhtar Khan **MANAGING DIRECTOR &** PRINCIPAL OFFICER

The Universal Insurance Company Limited



# STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

	Quarter ended	
	March 31, 2011	March 31, 2010 THOUSAND)
	(RUPEES IN	THOUSAND)
Loss after taxation for the quarter ended 31 March	(17,118)	(33,618)
Other comprehensive income:		-
Total comprehensive loss for the quarter	(17,118)	(33,618)

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Raza Kuli Khan Khattak CHAIRMAN

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CHIEF EXECUTIVE

Begum Zeb Gohar Ayub Khan Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR

Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER

The Universal Insurance Company Limited

	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL	SHARE PREMIUM	CAPITAL RESERVE	REVENUE RESERVE	RETAINED EARNINGS	TOTAL
			(RUPEES IN THOUSAND)	IOUSAND)		
Balance as at 31 December 2009	210,000			10,614	44,479	265,093
Transfer of incremental depreciation from surplus on revaluation of buildings	,				419	419
Share of associates accounted for under equity method	ı				299	299
Total comprehensive income for the quarter ended March 31, 2010	ı			·	(33,618)	(33,618)
Balance as at March 31, 2010	210,000			10,614	11,579	232,193
Effect of prior period		4	2,303	3,476	27,047	32,830
	210,000	4	2,303	14,090	38,626	265,023
Issue of ordinary share capital - other than right	52,500					52,500
Transfer of incremental depreciation from surplus on revaluation of buildings	,				1,700	1,700
Share of associates accounted for under equity method	,		(2,285)	15	2,528	258
Total comprehensive loss for the year ended 31 December 2010	ı				(86,485)	(86,485)
Balance as at 31 December 2010	262,500	4	18	14,105	(43,631)	232,996
Transfer of incremental depreciation from surplus on revaluation of buildings	ı				435	435
Total comprehensive loss for the quarter ended March 31, 2011	ı				(17,118)	(17,118)
Balance as at March 31, 2011	262,500	4	18	14,105	(60,314)	216,313
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CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)





Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER 7 Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR

Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE

Raza Kuli Khan Khattak CHAIRMAN





# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Quarter ended

Quarter ended

	March 31, 2011	March 31, 2010
	(RUPEES IN	
OPERATING CASH FLOWS	,	,
a) Underwriting activities		
Premiums received	109,997	133,270
Reinsurance premiums paid	(36,547)	(49,647)
Claims paid	(53,628)	(88,792)
Reinsurance and other recoveries received	20,795	45,185
Commissions paid	(17,586)	(22,022)
Commissions received	9,203	12,516
Net cash flow from underwriting activities	32,234	30,510
b) Other operating activities		
Income tax paid	(1,000)	(278)
General management expenses paid	(19,681)	(27,622)
Other operating payments	(19,745)	(19,101)
Other operating receipt	239	152
Loans advanced	(231)	(63)
Other payments on operating assets - net	(11,418)	(40,373)
Net cash outflow from other operating activities	(51,836)	(87,285)
Total cash outflow from all operating activities	(19,602)	(56,775)
INVESTMENT ACTIVITIES		
Profit / return received	1,623	1,545
Dividends received	-	213
Rental income received	6	3
Investments - net	1,501	(22,170)
Fixed capital expenditure	(859)	(3,857)
Proceeds from disposal of fixed assets	36	994
Net cash inflow / (outflow) from investing activities	2,307	(23,272)
FINANCING ACTIVITIES		
Financial charges paid	(72)	(216)
Payments on finance leases	(521)	(1,025)
Net cash outflow from financing activities	(593)	(1,241)
Net cash outflow from all activities	(17,888)	(81,288)
Cash at the beginning of the year	88,309	158,900
Cash at the end of the year	70,421	77,612



# CONDENSED INTERIM CASH FLOW STATEMENT FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

Quarter ended

Quarter ended

	March 31, 2011	March 31, 2010
RECONCILIATION TO PROFIT AND LOSS ACCOUNT	(RUPEES I	N THOUSAND)
Operating cash flows	(19,602	) (56,775)
Depreciation	(3,866	) (3,230)
Financial charges	(72	) (216)
Profit on disposal of fixed assets	25	412
Increase in assets and liabilites - net	3,601	22,572
	(19,914	) (37,237)
OTHER ADJUSTMENTS		
Profit on investments and deposits	1,903	3,482
Rental income	654	291
Other income	239	564
	2,796	4,337
Loss after taxation	(17,118	) (32,900)
Definition of cash:		

Definition of cash:

Cash comprises cash in hand, bank balances and other deposits which are readily convertible to cash and which are used in cash management function on a day to day basis.

Cash for the purposes of the Cash Flow Statement consists of:

Cash and other equivalent

Cash in hand (stamps in hand)	57	217
Current and other accounts		
Current accounts	10,509	26,196
Savings account	7,355	32,866
	17,864	59,062
Deposits maturing within 12 months		
Fixed and term deposits accounts	52,500	18,333
Total cash and cash equivalents	70,421	77,612

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Raza Kuli Khan Khattak CHAIRMAN

Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE

Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR

Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER

The Universal Insurance Company Limited

INTERIM STATEMENT OF PREMIUMS	FER ENDED MARCH 31, 2011 (UNAUDITED)
<b>CONDENSED INTERIN</b>	OR THE QUARTER ENDE
ដ	FOR

Business underwritten inside Pakistan

		Prem	Premiums			Reinsurance	rance		Net premiu	Net premium revenue
Class	Premiums	Unearned premium reserve	mium reserve	Premiums	Reinsurance	Prepaid reinsuran	Prepaid reinsurance premium ceded	Reinsurance	Quarter ended	Quarter ended
	willen	Opening	Closing	earneu	ceaea	Opening	Closing	expense	INBLCTI 31, 2011	INBLCE 31, 2010
					(RUPE	ES IN THOUSAND)	(RUPEES IN THOUSAND)			
Direct and facultative										
Fire and property damage	41,466	56,200	48,901	48,765	22,983	36,530	29,829	29,684	19,082	20,444
Marine and transport	18,398	10,128	7,695	20,830	8,950	5,064	3,771	10,244	10,587	11,555
Motor	32,458	65,036	57,813	39,681	3,519	9,755	8,094	5,181	34,500	34,524
Others	14,670	24,293	31,528	7,435	1,095	8,988	8,197	1,886	5,549	9,478
Total	106,991	155,657	145,937	116,711	36,547	60,338	49,891	46,993	69,718	76,001
Treaty	•						•	•		
Grand Total	106,991	155,657	145,937	116,711	36,547	60,338	49,891	46,993	69,718	76,001



Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR firenter

Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE 2 galmenter

Raza Kuli Khan Khattak CHAIRMAN Rava Kunden



Business underwritten inside Pakistan

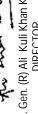
Claims paid Claims paid Oneninn Clasin	s Claims expenses		Daincurance and other recoveriac	other recoveries	Reinsurance	Net CIAIT	Net claims expense
		and other recoveries	in respect of out	Trespect of outstanding claims	and other	Quarter ended	Quarter ended
	Closing	received	Opening	Closing	revenue	March 31, 2011	March 31, 2010
		(RUI	PEES IN THOUSAN	D)(D)			

I	54,776 - 54,776	34,064 - 34,064	30,338 - 30,338	202,981 - 202,981	193,438 - 193,438	20,795 - - 20,795	64,402 - 64,402	328,157 969 329,126	317,384 969 318,353	53,628 - 53,628	Total Treaty - proportional Grand Total
								696			- proportional
I	54,776	34,064	30,338	202,981	193,438	20,795	64,402	328,157	317,384	53,628	
U	9,075	10,226	7,355	35,041	30,497	2,812	17,581	57,421	50,955	11,115	Others
UI	31,319	19,101	3,726	12,233	16,583	8,077	22,827	68,975	74,306	28,159	
	3,787	1,697	1,534	25,367	28,350	4,517	3,232	42,704	46,455	6,983	Marine and transport
l	10,595	3,039	17,722	130,340	118,007	5,390	20,761	159,058	145,668	7,372	Fire and property damage
											Direct and facultative



Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER 





Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE



Raza Kuli Khan Khattak CHAIRMAN Ray Kind then

FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED) **CONDENSED INTERIM STATEMENT OF EXPENSES** 

Business underwritten inside Pakistan

		Dafarrad	Jafarrad commission					Net underwri	let underwriting expense
	Commissions	חמומו מחו		Net	Other	Inderwriting	Commission	Outortor ondod	Ountor and ad
Class	paid or payable	Opening	Closing	commission expense	management expenses	expense	from reinsurer	March 31, 2011	Zual tel enueu March 31, 2010
			(RUPEES IN THOUSAND)	(RL	IPEES IN THOUS	(ON)			

Direct and facultative										
Fire and property damage	10,149	16,306	13,228	13,228	9,901	23,129	7,960	15,169	11,159	
Marine and transport	3,536	2,926	1,745	4,718	4,393	9,110	3,430	5,680	6,278	
Motor	3,126	4,986	4,786	3,326	7,750	11,076	14	11,062	15,110	UI
Others	2,174	2,847	4,067	954	3,503	4,457	283	4,174	4,218	ر
Total	18,986	27,065	23,826	22,225	25,546	47,772	11,686	36,086	36,765	I
Treaty - proportional										
Grand Total	18,986	27,065	23,826	22,225	25,546	47,772	11,686	36,086	36,765	





The Universal Insurance Company Limited

Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR firme. Non

Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE

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Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER



# CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

	Quarter ended March 31, 2011	Quarter ended March 31, 2010
	(RUPEES IN	N THOUSAND)
INCOME FROM TRADING INVESTMENTS		
Dividend income		
From others	-	214
INCOME FROM NON -TRADING INVESTMENTS		
Held to maturity		
Return on fixed income securities and deposits	1,126	696
Gain on sale of investments - available for sale	(1)	-
Gain on revaluation of investments at fair value through profit or loss	863	1,195
Net investment income	1,989	2,105

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Raza Kuli Khan Khattak CHAIRMAN

CHIEF EXECUTIVE

Begum Zeb Gohar Ayub Khan Lt. Gen. (R) Ali Kuli Khan Khattak DIRECTOR

Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER

The Universal Insurance Company Limited



# NOTES TO THE FINANCIAL STATEMENTS FOR THE QUARTER ENDED MARCH 31, 2011 (UNAUDITED)

#### 1. THE COMPANY AND ITS OPERATIONS

1.1 The Universal Insurance Company Limited (the company) is a public limited company incorporated in Pakistan on May 09, 1958 under Companies Act, 1913 (now Companies Ordinance, 1984). The company is listed on Karachi and Lahore Stock Exchanges and is engaged in the non-life insurance business. Bibojee Services (Pvt,) Ltd, (the holding company) held 20,408,326 (2010:15,158,326) ordinary shares of the company as at March 31, 2011.

**1.2** The registered office of the company is situated at 63-Shahrah-e-Quaid-e-Azam, Lahore.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements are un-audited and are being circulated to the shareholders in accordance with the listing regulations of Karachi and Lahore Stock Exchanges and section 245 of the Companies Ordinance, 1984 and being prepared in condensed form in accordance with the requirements of approved accounting standards as applicable to insurance companies in Pakistan for interim financial reporting and in the format prescribed under SEC (Insurance) Rule, 2002.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied in these condensed interim financial statements are the same as those applied by the company in financial statements for the year ended December 31, 2010.

- Revised IAS 1 - Presentation of financial statements has introduced the term total comprehensive income. Total comprehensive income may be presented in either a single statement of comprehensive income or in an income statement and a separate statement of comprehensive income. The company has opted for single statement approach to present comprehensive income.

## 4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim financial statements are in accordance with approved accounting standards which requires the management to make judgment, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.



#### 5. FINANCIAL RISK MANAGEMENT

Financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended December 31, 2011.

## 6. CONTINGENCIES AND COMMITMENTS

- **6.1** A petitioner has filed an appeal against the company for the payment of alleged insurance of Rs.7.3 million. The appeal is currently pending adjudication before the Honorable Lahore High Court.
- **6.2** As at March 31, 2011 commitments for revolving letters of credits, other than for capital expenditure, were outstanding for Rs.747 thousand (December 31, 2010: 747 thousand)
- **6.3** No commitment for capital expenditure were outstanding as at March 31, 2011 (2010: Rs.NIL)

#### 7. INVESTMENT

	31-Mar-11	31-Dec-10
	Rupees	in '000'
- Equity Instruments of associates	95,865	95,865
- Held-to-maturity	28,809	28,170
- Available for sale	10,831	10,832
- Investment at fair value through profit or loss	26,171	25,308
	161,676	160,175

**7.1** The fixed income securities includes Pakistan Investment Bonds having face value amounting to Rs.30 million deposited with the State Bank of Pakistan as required by section 29 of the Insurance Ordinance, 2000 marturing Junly 22, 2020.



## 8. SUMMARY OF TRANSACTIONS WITH RELATED PARTIES

Related parties comprise related group companies, associates, directors, key management personnel and employee benefit plan. The Company in the normal course of business carriesout transactions with various related parties. Material transactions with related parties during the period ended **31 March**, **2011** are given below:

Name of Associate	Premium Charged	Claims Paid	Rental Income	Vehicle Purchased
		(Rupee	es in '000)	
- Ghandhara Nissan Limited	2,751	947	-	-
- Ghandhara Industries Limited	2,869	978	-	-
<ul> <li>Janana De Malucho Textile Mills Limited</li> </ul>	317	13	-	-
- Babri Cotton Mills Limited	80	-	-	-
- Rehman Cotton Mills Limited	909	13	-	-
- Bannu Woollen Mills Limited	220	9	-	-
<ul> <li>General Tyre &amp; Rubber Co, of Pakistan Limited</li> </ul>	8	2,119	-	-
- Gammon Pakistan Limited	-	-	-	-
31-Mar-11	7,154	4,079	-	-
31-Mar-10	4,789	4,190	-	1,470
Transactions with the Holding Company				
- Bibojee Services (Pvt) Limited				
31-Mar-11	353	-	648	-
31-Mar-10	132	-	288	-

Maximum aggregate debit balance of the associates at any month-end during the period was Rs.40.55 million (2010: Rs.42.98 million).



# 9. Fixed assets - tengible and intangible

The detail of additions and disposals during the three months period ended 31st March 2011 are as follows:

Additions	s (at cost)	Disposals (at n	et book value)		
31-Mar-11	31-Mar-10	31-Mar-11	31-Mar-10		
	Rupees	in '000'			
-	324	-	-		
12	44	-	-		
181	2,903	11	563		
85	59	-	19		
-	1	-	-		
-	1	-	-		
-	26		-		
32	42		-		
461	431	-	-		
4	27	-	-		
84	-	-	-		
-	-	-	-		
859	3,858	11			
	31-Mar-11		31-Mar-11       31-Mar-10       31-Mar-11		



#### **10. SEGMENT REPORTING**

The Company has four primary business segments for reporting purposes namely fire & property damage, marine & transport, motor accident and miscellaneous.

Assets and liabilities, wherever possible, have been assigned to the following segments based on specific identification or allocated on the basis of gross premiums earned by the segments.

	Fire and property damage	Marine and transport	Motor accident	Miscellane- ous	Total
			Rupees In '00	0'	
March 31, 2011					
Gross premium earned	48,765	20,830	39,681	7,435	116,711
Segment results	873	3,209	4,337	(8,850)	(431)
Other information					
Segment assets	376,122	116,332	170,000	75,028	737,482
Unallocated corporate assets					319,097
Consolidated total assets				-	1,056,579
Segment liabilities	244,937	63,069	132,728	91,734	532,468
Unallocated corporate liabilities					96,707
Consolidated total liabilities				-	629,175
December 31, 2010					
Gross premium earned	179,941	91,668	178,183	62,334	512,126
Segment results	(4,449	) (3,509)	(1,999)	(7,286)	(17,243)
Other information					
Segment assets	315,724	105,874	144,806	82,381	648,785
Unallocated corporate assets					515,188
Consolidated total assets				-	1,163,973
Segment liabilities	296,621	93,559	162,837	90,565	643,582
Unallocated corporate liabilities					76,021
Consolidated total liabilities				-	719,603

22 SECURITY-SERVICE-PROSPERITY



#### 11. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on April 29, 2010 by the Board of Directors of the Company.

#### 12. FIGURES

- (a) Figures in the financial statements have been rounded-off to the nearest thousand rupees except stated otherwise.
- (b) Corresponding figures have been rearranged and reclassified, whereever necessary, for the purposes of comparison; however, no significant re-arrangements / re-classification have been made in these financial statements.

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Raza Kuli Khan Khattak CHAIRMAN

Begum Zeb Gohar Ayub Khan CHIEF EXECUTIVE

Lt. Gen. (R) Ali Kuli Khan Khattak Capt. M. Jamil A DIRECTOR MANAGING DI PRINCIPAL

Capt. M. Jamil Akhtar Khan MANAGING DIRECTOR & PRINCIPAL OFFICER

The Universal Insurance Company Limited

# UNDER POSTAL CERTIFICATE





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